

# Virginia Cable Telecommunications Association Associate Member List

**A&E Television Networks  
Nani Shin-Wannemacher**

*Account Director, NE*  
235 East 45<sup>th</sup> Street  
New York, NY 10017  
Phone: (212) 210-9081  
Philly Office: (484) 732-8203  
Fax: (212) 210-9118  
[nani.shin@aetn.com](mailto:nani.shin@aetn.com)  
[www.aetv.com](http://www.aetv.com)  
[www.historychannel.com](http://www.historychannel.com)

**A&E Television Networks  
Adrienne Piras**

*Account Manager, Affiliate Sales*  
235 East 45<sup>th</sup> Street  
New York, NY 10017  
Phone: (212) 210-9124  
Fax: (212) 210-9118  
[adrienne.piras@aetn.com](mailto:adrienne.piras@aetn.com)  
[www.aetv.com](http://www.aetv.com)  
[www.historychannel.com](http://www.historychannel.com)

**AmericanLife TV Network  
Darlene Chapman-Holmes**

*SVP, Marketing*  
650 Mass. Avenue NW  
Washington, DC 20001  
Phone: (202) 289-6633 x3029  
Fax: (202) 289-6632  
[dchapman@americanlifetv.com](mailto:dchapman@americanlifetv.com)  
[www.americanlifetv.com](http://www.americanlifetv.com)

**Arcom Labs**

**Dave Kozlowski**  
P.O. Box 6729, 13217  
185 Ainsley Drive  
Syracuse, NY 13210  
Phone: (800) 448-1655 ext. 339  
(305) 745-1802  
Fax: (315) 422-2963  
[dkozlows@arcomlabs.com](mailto:dkozlows@arcomlabs.com)  
[www.arcomlabs.com](http://www.arcomlabs.com)

**ARRIS/TELEWIRE**

**Fred Iozzino**  
*Regional Sales Manager*  
12 Pierce Street  
Sparta, NJ 07871  
Phone: (973) 729-2880  
Cell: (973) 216-3300  
[fred.iozzino@arrisi.com](mailto:fred.iozzino@arrisi.com)  
[www.arrisi.com](http://www.arrisi.com)

**Baker Installations, Inc.**

**Wade Baker**  
*CFO*  
4121 Washington Road  
McMurray, PA 15317  
Phone: (724) 260-2200  
Fax: (724) 260-2253  
[wade@baker-installations.com](mailto:wade@baker-installations.com)

**Baker Installations, Inc.  
Jim Mazur**

*COO*  
4121 Washington Road  
McMurray, PA 15317  
Phone: (724) 260-2200  
Fax: (724) 260-2253  
[jmazur@baker-installations.com](mailto:jmazur@baker-installations.com)

**Bloomberg Television**

**Dave Noguero**  
*Senior Director Affiliate Sales*  
731 Lexington Avenue  
New York, NY 10022  
Phone: (212) 617-2595  
Fax: (917) 522-2471  
[dnoguero@bloomberg.net](mailto:dnoguero@bloomberg.net)  
[www.bloomberg.com](http://www.bloomberg.com)

**CCI Systems**  
**Shane Seidenstricker**  
Senior Account Executive  
105 Kent Street  
Iron Mountain, MI 49801  
Phone: (906) 282-6767  
Fax: (906) 774-6117  
[lori.frendewey@cciinc.us](mailto:lori.frendewey@cciinc.us)  
[www.cciinc.us](http://www.cciinc.us)

**C-SPAN Networks**  
**Peter Kiley**  
Vice President, Affiliate Relations  
400 North Capitol Street, NW STE 650  
Washington, DC 20001  
Phone: (202) 626-4874  
Fax: (202) 626-7991  
[pkiley@c-span.org](mailto:pkiley@c-span.org)  
[www.c-span.org](http://www.c-span.org)

**CTAM**  
**Char Beales**  
President & CEO  
201 North Union Street, STE 440  
Alexandria, VA 22314  
Phone: (703) 549-4200  
Fax: (703) 684-1167  
[www.ctam.com](http://www.ctam.com)

**Cable Associates, Inc.**  
**Gary Tarpley**  
President  
423 Reboubt Road  
P.O. Box 1516, 23692  
Yorktown, VA 23693  
Phone: (757) 890-0143  
Fax: (757) 369-1675  
[gtarpley@cableassociatesinc.com](mailto:gtarpley@cableassociatesinc.com)

**Cable Services Company, Inc.**  
**Harland Bergstrom**  
2113 Marydale Avenue  
Williamsport, PA 17701  
Phone: (570) 323-8518  
Fax: (570) 322-5373  
[harlandb@cable-services.com](mailto:harlandb@cable-services.com)  
[www.cable-services.com](http://www.cable-services.com)

**Christian and Barton, L.L.P.**  
**Peter Broadbent**  
Attorney at Law  
909 East Main Street STE 1200  
Richmond, VA 23219  
Phone: (804) 697-4109  
Fax: (804) 697-4112  
[pbroadbent@cblaw.com](mailto:pbroadbent@cblaw.com)  
[www.cblaw.com](http://www.cblaw.com)

**Comcast Networks**

(E!/Style/Golf/VS/G4/Sprout/FEARnet/Versus/Exercise TV/Select-On-Demand)

**Scott Pinkerton**

Senior Regional Director  
One Comcast Center, 31<sup>st</sup> Floor  
Philadelphia, PA 19103  
Phone: (215) 286-2516  
Fax: (215) 286-2501  
[scott\\_pinkerton@comcast.com](mailto:scott_pinkerton@comcast.com)

**Comcast Networks**

(E!/Style/Golf/VS/G4/Sprout/FEARnet/Versus/Exercise TV/Select-On-Demand)

**Amrei Wolfschuetz**

Senior Regional Manager  
One Comcast Center, 31<sup>st</sup> Floor  
Philadelphia, PA 19103  
Phone: (215) 286-2503  
Fax: (215) 286-2501  
[amrei\\_wolfschuetz@comcast.com](mailto:amrei_wolfschuetz@comcast.com)  
[www.comcastnetworks.com](http://www.comcastnetworks.com)

**Comcast SportsNet****Kathy McMahon**

VP of Affiliate Sales  
7700 Wisconsin Avenue, STE 200  
Bethesda, MD 20814  
Phone: (301) 718-3281  
Fax: (301) 718-3300  
[kmcmahon@comcastsportsnet.com](mailto:kmcmahon@comcastsportsnet.com)  
[www.comcastsportsnet.com](http://www.comcastsportsnet.com)

**Comcast SportsNet****Kim Mosley**

Affiliate and Marketing Manager  
7700 Wisconsin Avenue, STE 200  
Bethesda, MD 20814  
Phone: (301) 718-3282  
Fax: (301) 718-3300  
[kmosley@comcastsportsnet.com](mailto:kmosley@comcastsportsnet.com)  
[www.comcastsportsnet.com](http://www.comcastsportsnet.com)

**Commercial Electronics, Inc.****James W. Summers**

Director of Sales  
209 East Jackson Street  
Gate City, VA 24251  
Phone: (276) 386-9591  
Fax: (276) 386-6615  
[accounting2@commercialelectronics.com](mailto:accounting2@commercialelectronics.com)

**Communications Construction Group****John Dowd**

President  
235 East Gay Street  
West Chester, PA 19380  
Phone: (610) 696-1800  
Fax: (610) 696-1270  
[www.ccgcatv.com](http://www.ccgcatv.com)

**Communications Construction Group****Ray Clarke**

Vice President, Field Operations  
235 East Gay Street  
West Chester, PA 19380  
Phone: (610) 696-1800 x552  
Fax: (610) 696-1270  
[rclarke@ccgcatv.com](mailto:rclarke@ccgcatv.com)  
[www.ccgcatv.com](http://www.ccgcatv.com)

**COMMSCOPE****Paul Prescott**

Senior Sales Manager  
4716 Ilkley Moor Lane  
Ellicott City, MD 20143  
Phone: (410) 750-0037  
Fax: (410) 750-0058  
[pprescot@commscope.com](mailto:pprescot@commscope.com)  
[www.commscope.com](http://www.commscope.com)

**ComSonics, Inc.****Robert Flynn**

Regional Sales Manager  
10 Lenore Court  
Port Jeff Station, NY 11776  
Phone: (631) 331-2460  
Fax: (631) 474-5379  
[bflynn@comsonics.com](mailto:bflynn@comsonics.com)  
[www.comsonics.com](http://www.comsonics.com)

**Corning Cable Systems****Michael Lankford**

Mid-Atlantic Region Sales Manager  
14373 San Paolo Lane  
Charlotte, NC 28277  
Phone: (704) 408-0057  
Fax: (828) 327-5488  
[michael.lankford@corning.com](mailto:michael.lankford@corning.com)  
[www.corning.com](http://www.corning.com)

**Corning Gilbert, Inc.****John Fowler**

Regional Sales Manager  
5310 W. Camelback Road  
Glendale, AZ 85301  
Phone: (609) 876-7726  
[fowlerj@corning.com](mailto:fowlerj@corning.com)

**Credit Control Corporation****Terry Fuller**

Vice President  
11821 Rock Landing Drive  
Newport News, VA 23606  
Phone: (800) 723-5431  
Fax: (757) 873-3365  
[terry@credcontrol.com](mailto:terry@credcontrol.com)  
[www.credcontrol.com](http://www.credcontrol.com)

**Credit Protection Association****Tom Shivers**

Vice President of Business Development  
13355 Noel Road, 21<sup>st</sup> Floor  
Dallas, TX 75240  
Phone: (800) 800-6499 x135  
Fax: (888) 207-1819  
[toms@creditprotect.com](mailto:toms@creditprotect.com)  
[www.creditprotect.com](http://www.creditprotect.com)

**Daystar Television Network****Dr. Richard Clifton**

Regional Director  
P.O. Box 2320  
Ashland, KY 41105  
Phone: (606) 329-2700  
Fax: (606) 329-1596  
[richard.clifton@daystar.com](mailto:richard.clifton@daystar.com)  
[www.daystar.com](http://www.daystar.com)

**dB Communications**  
**Mike McCarthy**

Rep  
1 Center Avenue  
Collegeville, PA 19426  
Phone: (800) 526-2332  
Fax: (610) 409-9502  
[28mjm@comcast.net](mailto:28mjm@comcast.net)  
[www.dbcomminc.com](http://www.dbcomminc.com)

**dB Communications**  
**John Miller**

Rep  
1 Center Avenue  
Collegeville, PA 19426  
Phone: (610) 409-9501  
Fax: (610) 409-9502  
[john.miller@comcast.net](mailto:john.miller@comcast.net)  
[www.dbcomminc.com](http://www.dbcomminc.com)

**Discovery Networks**  
**Mandy Rutkowski**

Regional Director Affiliate Sales &  
Marketing  
One Discovery Place  
Silver Spring, MD 20910  
Phone: (240) 662-2829  
Fax: (240) 662-1871  
[amanda\\_rutkowski@discovery.com](mailto:amanda_rutkowski@discovery.com)  
[www.discovery.com](http://www.discovery.com)

**Discovery Communications**  
**Lindsay Mather**

Account Director, U.S. Domestic  
Distribution  
One Discovery Place  
Silver Spring, MD 20910  
Phone: (240) 662-2891  
Fax: (240) 662-1871  
[lindsay\\_mather@discovery.com](mailto:lindsay_mather@discovery.com)  
[www.discovery.com](http://www.discovery.com)

**Disney & ESPN Media Networks**  
**Toya Evans**

Affiliate Sales & Marketing  
1500 Broadway, 32<sup>nd</sup> Floor  
New York, NY 10036  
Phone: (646) 728-6026  
Fax: (646) 728-6006  
[toya.evans@disney.espn.com](mailto:toya.evans@disney.espn.com)  
[www.affiliate.disney.espn.com](http://www.affiliate.disney.espn.com)

**Donald A. Perry & Associates**  
**Don Perry**

President  
P.O. Box 1275  
Newport News, VA 23601  
Phone: (757) 877-4367  
Fax: (757) 693-2885  
[dperry@cablefirst.net](mailto:dperry@cablefirst.net)

**Equidata****Loretta K. Zeitz**

Vice Chairman of the Board, Assistant CEO  
724 Thimble Shoals Blvd.  
P.O. Box 6610  
Newport News, VA 23606  
Phone: (757) 873-0519  
Fax: (757) 873-2367  
[lzeitz@equidata.com](mailto:lzeitz@equidata.com)  
[www.equidata.com](http://www.equidata.com)

**Equidata****Thomas E. Cucuel**

President/ Assistant COO  
724 Thimble Shoals Blvd.  
P.O. Box 6610  
Newport News, VA 23606  
Phone: (757) 873-0519  
Fax: (757) 873-2367  
[tcucuel@equidata.com](mailto:tcucuel@equidata.com)  
[www.equidata.com](http://www.equidata.com)

**Equidata****Lora Tabor**

President, Collection Services Division  
724 Thimble Shoals Blvd.  
P.O. Box 6610  
Newport News, VA 23606  
Phone: (757) 873-0519  
Fax: (757) 873-1224  
[ltabor@equidata.com](mailto:ltabor@equidata.com)  
[www.equidata.com](http://www.equidata.com)

**FamilyNet****Chip Fortier**

Senior Affiliate Representation  
3073 Brickhouse Court  
Virginia Beach, VA 23452  
Phone: (757) 407-1791  
Fax: (757) 631-1903  
[chipfortier@verizon.net](mailto:chipfortier@verizon.net)  
[www.familynet.com](http://www.familynet.com)

**Fox Cable Networks****Gaby Schoepflin**

Director Affiliate Sales and Marketing  
1000 Legion Place, STE 1600  
Orlando, FL 32801  
Phone: (407) 245-2557  
Fax: (407) 245-2571  
[gaby.schoepflin@foxcable.com](mailto:gaby.schoepflin@foxcable.com)  
[www.foxcable.com](http://www.foxcable.com)

**Fox Cable Networks****Blake Fulton**

Account Executive  
1175 Peachtree Street NE  
100 Colony Square, Suite 200  
Atlanta, GA 30361  
Phone: (404) 230-7312  
Fax:  
[blake.fulton@foxcable.com](mailto:blake.fulton@foxcable.com)  
[www.foxcable.com](http://www.foxcable.com)

**Fox News Channel****Spencer Olsen**

Account Manager  
1211 Avenue of the Americas, 3<sup>rd</sup> Floor  
New York, NY 10036  
Phone: (212) 301-5925  
Fax: (212) 301-3621  
[spencer.olsen@foxnews.com](mailto:spencer.olsen@foxnews.com)

**Fuse/MSG Networks****Julian Thompkins**

Director, Content Distribution  
11 Penn Plaza, 17<sup>th</sup> Floor  
New York, NY 10001  
Phone: (212) 324-4684  
Fax: (212) 324-3445  
[jthompson@fuse.tv](mailto:jthompson@fuse.tv)  
[www.fuse.tv](http://www.fuse.tv)

**GOD TV****Tom Snethen**

VP Affiliate Relations  
128 Elm Street  
Aledo, TX 76008  
Phone: (817) 441-6464  
[tsnethen@god.tv](mailto:tsnethen@god.tv)  
[www.god.tv](http://www.god.tv)

**Gospel Music Channel****Karen Lorenz**

Vice President, Affiliate Sales  
5926 Halpine Road  
Rockville, MD 20851  
Phone: (301) 356-5961  
Fax: (770) 969-7906  
[karen@gospelmusicchannel.com](mailto:karen@gospelmusicchannel.com)  
[www.gospelmusicchannel.com](http://www.gospelmusicchannel.com)

**GSN- The Network for Games****Geniene Krumper**

Senior Manager  
680 Fifth Avenue, 11<sup>th</sup> Floor  
New York, NY 10019  
Phone: (646) 557-2991  
Fax: (646) 557-2996  
[gkrumper@gsn.com](mailto:gkrumper@gsn.com)  
[www.gsn.com](http://www.gsn.com)

**Hallmark Channel****Laura Lee**

Regional VP, Central & Eastern Network  
Distribution & Service  
1325 Avenue of the Americas, FL 22  
New York, NY 10019  
Phone: (212) 445-6650  
Fax: (212) 957-5395  
[lauralee@hallmarkchannel.com](mailto:lauralee@hallmarkchannel.com)  
[www.hallmarkchannel.com](http://www.hallmarkchannel.com)  
[www.insidehallmark.com](http://www.insidehallmark.com)

**Hallmark Channel****Mary Clarke**

Director/ Network Distribution & Service  
1325 Avenue of the Americas, FL 22  
New York, NY 10019  
Phone: (212) 445-6652  
Fax: (212) 957-5393  
[MaryClarke@HallmarkChannel.com](mailto:MaryClarke@HallmarkChannel.com)  
[www.hallmarkchannel.com](http://www.hallmarkchannel.com)  
[www.insidehallmark.com](http://www.insidehallmark.com)

**Home Box Office (HBO)****Beverly Rogers**

Director  
1000 Abernathy Road, STE 500  
Atlanta, GA 30328  
Phone: (404) 239-6619  
Fax: (404) 239-6605  
[beverly.rogers@hbo.com](mailto:beverly.rogers@hbo.com)  
[www.hbo.com](http://www.hbo.com)  
[www.cinemax.com](http://www.cinemax.com)

**HorseRacing TV****Jessica Buckley**

Director, Affiliate Sales & Marketing  
337 Magna Drive  
Aurora, ON, Canada L4G 7K1  
Phone: (905) 726-7195  
Fax: (905) 726-7175  
[jessica.buckley@hrtv.com](mailto:jessica.buckley@hrtv.com)  
[www.hrtv.com](http://www.hrtv.com)

**HSN****Tim Larson**

Director Affiliate Sales  
1 HSN Drive  
St. Petersburg, FL 33729  
Phone: (727) 872-5981  
Fax: (727) 872-6911  
[tim.larson@hsn.net](mailto:tim.larson@hsn.net)  
[www.hsn.com](http://www.hsn.com)

**HSN****Cara Conte**

Vice President of Affiliate Sales  
1 HSN Drive  
St. Petersburg, FL 33729  
Phone: (727) 872-5066  
Fax: (727) 872-6485  
[cara.conte@hsn.net](mailto:cara.conte@hsn.net)  
[www.hsn.com](http://www.hsn.com)

**HSN****Lavel Brady**

Director of Affiliate Relations  
1 HSN Drive  
St. Petersburg, FL 33729  
Phone: (727) 872-7542  
Fax: (727) 872-6699  
[lavel.brady@hsn.net](mailto:lavel.brady@hsn.net)  
[www.hsn.com](http://www.hsn.com)

**IMF: The International Music Feed****Noah Schwartzman**

Sales Planner  
1755 Broadway, 5<sup>th</sup> Floor  
New York, NY 10019  
Phone: (212) 331-2525  
Fax: (212) 331-2815  
[noah.schwartzman@imf.com](mailto:noah.schwartzman@imf.com)  
[www.imf.com](http://www.imf.com)

**Infinity Marketing****Crystal Divers**

Director of Business Development  
870 Cleveland Street, Suite 1F  
Greenville, SC 29601  
Phone: (864) 235-1700 x111  
Fax: (864) 235-3100  
[cdivers@infinitymkt.com](mailto:cdivers@infinitymkt.com)  
[www.infinitymkt.com](http://www.infinitymkt.com)

**Infinity Marketing****Tim Morrison**

EVP of Operations  
870 Cleveland Street, Suite 1F  
Greenville, SC 29601  
Phone: (864) 235-1700 x125  
Fax: (864) 235-3100  
[tmorrison@infinitymkt.com](mailto:tmorrison@infinitymkt.com)  
[www.infinitymkt.com](http://www.infinitymkt.com)

**Infinity Marketing****Charmaine Fuller**

Production Coordinator  
870 Cleveland Street, Suite 1F  
Greenville, SC 29601  
Phone: (864) 235-1700 x123  
Fax: (864) 235-3100  
[cfuller@infinitymkt.com](mailto:cfuller@infinitymkt.com)  
[www.infinitymkt.com](http://www.infinitymkt.com)

**The Inspiration Networks**

**Wendy Vinson**

Senior Vice President, Marketing

3000 WorldReach Drive

Indian Land, SC 29707

Phone: (803) 578-1222

Fax: (803) 578-1727

[wvinson@insp.com](mailto:wvinson@insp.com)

[www.inspnets.com](http://www.inspnets.com)

**The Inspiration Networks**

**Russell Cooper**

Regional Director, Affiliate Sales,

Eastern Region

3000 WorldReach Drive

Indian Land, SC 29707

Phone: (803) 578-1256

Fax: (803) 578-1727

[rcooper@insp.com](mailto:rcooper@insp.com)

[www.inspnets.com](http://www.inspnets.com)

[www.insp.com](http://www.insp.com)

**International Networks**

**Diane Drew**

Director of Sales and Marketing

1114 Avenue of the Americas, 22<sup>nd</sup> FL

New York, NY 10022

Phone: (917) 934-1587

Fax: (917) 934-1594

[diane.drew@internationalnetworks.com](mailto:diane.drew@internationalnetworks.com)

**John Weeks Enterprises, Inc.**

**Dave Stuart**

Sales Rep

P.O. Box 305

Blue Ridge, VA 24064

Phone: (336) 210-5721

[dstuart@jw-ent.com](mailto:dstuart@jw-ent.com)

[www.jw-ent.com](http://www.jw-ent.com)

**Kemper Consulting, Inc.**

**Marianne Radcliff**

Vice President

600 East Main Street, STE 300

Richmond, VA 23219

Phone: (804) 649-7945

Fax: (804) 648-8261

[mradcliff@kemperconsult.com](mailto:mradcliff@kemperconsult.com)

[www.kemperconsult.com](http://www.kemperconsult.com)

**Kemper Consulting, Inc.**

**John-Garrett Kemper**

Vice President & Counsel

112 Granby Street, Suite 400

Norfolk, VA 23510

Phone: (757) 627-1988

Fax: (757) 627-3196

[jkemper@kemperconsult.com](mailto:jkemper@kemperconsult.com)

[www.kemperconsult.com](http://www.kemperconsult.com)

**Lifetime Networks**

**Sara Hinzman**

Vice President, Eastern Region  
309 West 49<sup>th</sup> Street, 16<sup>th</sup> Floor  
New York, NY 10019  
Phone: (212) 424-7304  
Fax: (212) 957-4449  
[hinzman@lifetimetv.com](mailto:hinzman@lifetimetv.com)  
[www.lifetimeconnection.com](http://www.lifetimeconnection.com)

**Lifetime Networks**

**Keith Walsh**

Regional Director, Distribution and Field Marketing  
309 West 49<sup>th</sup> Street, 16<sup>th</sup> Floor  
New York, NY 10019  
Phone: (212) 424-7045  
Fax: (212) 957-4449  
[walsh@lifetimetv.com](mailto:walsh@lifetimetv.com)  
[www.lifetimeconnection.com](http://www.lifetimeconnection.com)

**Lifetime Networks**

**Jennifer Miller**

Director, Distribution and Field Marketing  
309 West 49<sup>th</sup> Street, 16<sup>th</sup> Floor  
New York, NY 10019  
Phone: (212) 424-7092  
Fax: (212) 957-4449  
[millerj@lifetimetv.com](mailto:millerj@lifetimetv.com)  
[www.lifetimeconnection.com](http://www.lifetimeconnection.com)

**MAPCOM Systems**

**Kate Lawton**

Director of Marketing  
7345 Whitepine Road  
Richmond, VA 23237  
Phone: (804) 743-1860 ext. 236  
Fax: (804) 743-7513  
[klawton@mapcom.com](mailto:klawton@mapcom.com)  
[www.mapcom.com](http://www.mapcom.com)

**Mega Hertz**

**Elwood Key**

Regional Account Manager  
313B Trindale Road, STE 101  
Archdale, NC 27263  
Phone: (800) 883-8839 x121  
Fax: (336) 861-9159  
[elwoodkey@megahz.com](mailto:elwoodkey@megahz.com)  
[www.megahz.com](http://www.megahz.com)

**MTV Networks**

**Sheri Weidner**

Account Director  
1515 Broadway, 11<sup>th</sup> Floor  
New York, NY 10036  
Phone: (212) 846-3875  
[sheri.weidner@mtvn.com](mailto:sheri.weidner@mtvn.com)  
[www.mtvn.com](http://www.mtvn.com)

**MTV Networks**

**Lynzee Saperstein**

Coordinator  
1515 Broadway, 11<sup>th</sup> Floor  
New York, NY 10036  
Phone: (212) 846-3168  
[lynzee.saperstein@mtvn.com](mailto:lynzee.saperstein@mtvn.com)  
[www.mtvn.com](http://www.mtvn.com)

**MTV Networks****John McInnes**

Account Manager  
1515 Broadway, 11<sup>th</sup> Floor  
New York, NY 10036  
Phone: (212) 846-8863  
Fax: (212) 846-8863  
[john.mcinnnes@mtvn.com](mailto:john.mcinnnes@mtvn.com)  
[www.mtvn.com](http://www.mtvn.com)

**MTV Networks****Amy Aills**

Account Manager  
1515 Broadway, 11<sup>th</sup> Floor  
New York, NY 10036  
Phone: (212) 846-8074  
Fax: (212) 654-4653  
[amy.aills@mtvn.com](mailto:amy.aills@mtvn.com)  
[www.mtvn.com](http://www.mtvn.com)

**Mid-Atlantic Sports Network****Jim Buckle**

Director of Affiliate Relations  
333 West Camden Street, 5<sup>th</sup> Floor  
Baltimore, MD 21201  
Phone: (410) 547-3062  
Fax: (410) 547-6280  
[jbuckle@masnsports.com](mailto:jbuckle@masnsports.com)  
[www.masnsports.com](http://www.masnsports.com)

**NBC Universal****Jennifer Chastain**

Senior Manager, East Region  
900 Sylvan Avenue, 1 CNBC Plaza  
Englewood Cliffs, NJ 07632  
Phone: (201) 735-3647  
Fax: (201) 735-3594  
[jennifer.chastain@nbcuni.com](mailto:jennifer.chastain@nbcuni.com)

**Network Cable Services****Douglas A. Paris**

Director of Operations  
3655 Malibu Circle #109  
Falls Church, VA 22041  
Phone: (703) 933-9884 or (571) 243-1495  
Fax: (703) 933-9884  
[dparis@networkcableservices.com](mailto:dparis@networkcableservices.com)  
[www.networkcableservices.com](http://www.networkcableservices.com)

**New Frontier Media****Vincent Verrico**

Regional VP Affiliate Sales, NE Region  
7007 Winchester Circle, Suite 200  
Boulder, CO 80301  
Phone: (800) 944-8252  
Fax: (678) 714-0609  
[vverrico@bellsouth.net](mailto:vverrico@bellsouth.net)

**OlympuSAT, Inc.****Maria Gomez**

VP, Affiliate Sales  
1240 E. Ontario Avenue  
STE 102-185  
Corona, CA 92881  
Phone: (888) 992-9779  
[mariagomez@olympusat.com](mailto:mariagomez@olympusat.com)  
[www.olympusat.com](http://www.olympusat.com)

**Outdoor Channel****Mark Romano**

Vice President, Affiliate Sales, Eastern  
Region  
P.O. Box 285  
Rocky Hill, NJ 08553  
Phone: (609) 688-0300  
Fax: (609) 688-0303  
[mromano@outdoorchannel.com](mailto:mromano@outdoorchannel.com)  
[www.outdoorchannel.com](http://www.outdoorchannel.com)

**Outdoor Channel****Stacy McMillan-Sjogren**

Affiliate Relations Coordinator  
43445 Business Park Drive, STE 103  
Temecula, CA 92590  
Phone: (951) 699-6991 x248  
Fax: (951) 506-1688  
[smcmillan@outdoorchannel.com](mailto:smcmillan@outdoorchannel.com)  
[www.outdoorchannel.com](http://www.outdoorchannel.com)

**Outdoor Channel****Terri Young**

Affiliate Relations Coordinator  
43445 Business Park Drive, STE 103  
Temecula, CA 92590  
Phone: (951) 699-6991 x295  
Fax: (951) 506-1688  
[tyoung@outdoorchannel.com](mailto:tyoung@outdoorchannel.com)  
[www.outdoorchannel.com](http://www.outdoorchannel.com)

**Ovation TV****Pam Tapscott-Lassiter**

Director, Distribution Eastern Region  
122 E. 42<sup>nd</sup> Street, STE 1505  
New York, NY 10168  
Phone: (732) 558-1178  
Fax: (732) 438-1017  
[ptapscott-lassiter@ovationtv.com](mailto:ptapscott-lassiter@ovationtv.com)  
[www.ovationtv.com](http://www.ovationtv.com)

**PPC****Daniel Montana**

Sales Manager  
71 Columbia Street  
Mohawk, NY 13407  
Phone: (315) 560-6456  
Fax: (315) 431-7201

**PPC****Tim Papa**

Sales Representative  
6176 E. Molloy Road  
E. Syracuse, NY 13057  
Phone: (315) 342-4972  
Fax:  
[tpapa@ppc\\_online.com](mailto:tpapa@ppc_online.com)

**Parasun Technologies****Gus Salvino**

Regional Sales Manager  
628 Sixth Avenue, STE 300  
New Westminster, VC, Canada V3M621  
Phone: (888) 207-0203 x1702  
Fax: (604) 515-3199  
[gsalvino@parasun.com](mailto:gsalvino@parasun.com)  
[www.parasun.com](http://www.parasun.com)

**Parasun Technologies****Jeff Larsen**

Regional Sales Manager- SE Region  
628 Sixth Avenue, STE 300  
New Westminster, VC, Canada V3M621  
Phone: (888) 207-0203 x1710  
Fax: (604) 515-3199  
[jlarsen@parasun.com](mailto:jlarsen@parasun.com)  
[www.parasun.com](http://www.parasun.com)

**Playboy TV Networks****Michael J. Nagle**

VP, Sales and Affiliate Marketing  
730 Fifth Avenue  
New York, NY 10019  
Phone: (212) 261-5000 x4955  
[mnagle@playboy.com](mailto:mnagle@playboy.com)

**Power and Telephone Supply Co.****Larry Landaal**

District Sales Manager Broadband  
101 Lanford Drive  
Thomasville, NC 27360  
Phone: (800) 222-5955 ext. 3279  
Fax: (901) 320-3087  
[larry.landaal@ptsupply.com](mailto:larry.landaal@ptsupply.com)  
[www.ptsupply.com](http://www.ptsupply.com)

**Prime Media****Walter Staniszewski**

President  
P.O. Box 276  
Smithfield, VA 23431  
Phone: (757) 365-0151  
Fax: (757) 357-1784  
[waltstan@prodigy.net](mailto:waltstan@prodigy.net)

**Prime Media****Leslie Effler**

Vice President of Sales  
P.O. Box 276  
Smithfield, VA 23431  
Phone: (757) 365-0151  
Fax: (757) 357-1784  
[leslie.primemedia@prodigy.net](mailto:leslie.primemedia@prodigy.net)

**Prysmian Cable and Systems****Tom Baldwin**

RSM  
1110 Green Lane Road  
Malvern, PA 19355  
Phone: (610) 827-2004  
Fax:  
[tom.baldwin@prysmian.com](mailto:tom.baldwin@prysmian.com)  
[www.prysmianusa.com](http://www.prysmianusa.com)

**QVC****David Apostolico**

Mailcode 101  
Studio Park  
Westchester, PA 19830  
Phone: (484) 701-3411  
Fax: (484) 701-1350  
[david\\_apostolico@qvc.com](mailto:david_apostolico@qvc.com)  
[www.asm.qvc.com](http://www.asm.qvc.com)

**QVC****Sarah Weyl**

Regional Account Manager  
530 School House Road, STE H  
Hockessin, DE 19707  
Phone: (302) 235-7200 ext. 13  
Fax: (302) 235-7204  
[sarah\\_weyl@qvc.com](mailto:sarah_weyl@qvc.com)  
[www.asm.qvc.com](http://www.asm.qvc.com)

**RJE Telecom, LLC****Chester H. Smith, Jr.**

Area Manager  
6 Pidgeon Hill Drive, STE 370  
Sterling, VA 20165  
Phone: (703) 444-1496  
Fax: (703) 444-3224  
[csmith@rjetelecom.com](mailto:csmith@rjetelecom.com)  
[www.rjetelecom.com](http://www.rjetelecom.com)

**Radiant Communications**  
**Lou Nagorsky**

Regional Sales Manager  
5001 Hadley Road  
S. Plainfield, NJ 07080  
Phone: (908) 601-7349  
Fax: (908) 757-8666  
[lnagorsky@rcc.fiber](mailto:lnagorsky@rcc.fiber)  
[www.rccfiber.com](http://www.rccfiber.com)

**Rainbow Network Sales**  
**Elizabeth Mulholland**

Director, Eastern Division  
11 Penn Plaza, 15<sup>th</sup> Floor  
New York, NY 10001  
Phone: (917) 542-6208  
Fax: (917) 542-6242  
[eamulholland@rainbow-media.com](mailto:eamulholland@rainbow-media.com)  
[www.amctv.com](http://www.amctv.com)

**Rainbow Network Sales**  
**Suzanne Gorman**

Sales Manager, Eastern Division  
11 Penn Plaza, 15<sup>th</sup> Floor  
New York, NY 10001  
Phone: (212) 324-4827  
Fax: (917) 542-6242  
[smgorman@rainbow-media.com](mailto:smgorman@rainbow-media.com)  
[www.amctv.com](http://www.amctv.com)

**ReelzChannel**  
**Geoff Figgis**

Vice President of Affiliate Relations  
122 East 42<sup>nd</sup> Street, Suite 1505  
New York, NY 10168  
Phone: (212) 697-2076  
Fax: (212) 661-0096  
[gfiggis@reelzchannel.com](mailto:gfiggis@reelzchannel.com)  
[www.reelzchannel.com](http://www.reelzchannel.com)

**Retirement Living TV**  
**Betsy Brightman**

VP of Affiliate Relations & Distribution  
8825 Stanford Boulevard, Suite 200  
Columbia, MD 21045  
Phone: (215) 527-5018  
Fax: (410) 910-4371  
[bbrightman@rl.tv](mailto:bbrightman@rl.tv)  
[www.rl.tv](http://www.rl.tv)

**Retirement Living TV**  
**Patrick Baldwin**

VP of Strategic  
8825 Stanford Boulevard, Suite 200  
Columbia, MD 21045  
Phone: (410) 409-4104  
Fax: (410) 910-4371  
[pbaldwin@rl.tv](mailto:pbaldwin@rl.tv)  
[www.rl.tv](http://www.rl.tv)

**Retirement Living TV**  
**Tommy Bullough**

Business Analyst  
8825 Stanford Boulevard, Suite 200  
Columbia, MD 21045  
Phone: (443) 430-8972  
Fax: (410) 910-4371  
[tbullough@rl.tv](mailto:tbullough@rl.tv)  
[www.rl.tv](http://www.rl.tv)

**Retirement Living TV**  
**Donal Clody**

Senior Account Manager  
8825 Stanford Boulevard, Suite 200  
Columbia, MD 21045  
Phone: (410) 910-4393  
Fax: (410) 910-4371  
[dclody@rl.tv](mailto:dclody@rl.tv)  
[www.rl.tv](http://www.rl.tv)

**RFD-TV****Timothy Brittan**

Eastern Regional VP Affiliate Sales & Marketing

314 Route 94 South, Suite 125

Warwick, New York 10990

Phone: (845) 544-2359

Fax: (845) 988-9671

[tim@rfdtv.com](mailto:tim@rfdtv.com)

**S&N Communications, Inc.****Allen Powell**

President & CEO

3723 Three Notch Road

Louisa, VA 23093

Phone: (434) 591-1080

Fax: (434) 589-4356

[apowell@sncommfo.com](mailto:apowell@sncommfo.com)

**S&N Communications, Inc.****Dell Hanley**

VP of Operations

3723 Three Notch Road

Louisa, VA 23093

Phone: (434) 591-1080

Fax: (434) 589-4356

[dhanley@sncommfo.com](mailto:dhanley@sncommfo.com)

**Scripps Networks,****HGTV, Food Network, DIY, Fine Living, & GAC****Meghan Ballantyne**

Account Director, Affiliate Sales

1180 Avenue of the Americas, 16<sup>th</sup> Floor

New York, NY 10036

Phone: (212) 549-2942

Fax: (212) 398-9319

[mballantyne@scrippsnetworks.com](mailto:mballantyne@scrippsnetworks.com)

[www.affiliate.scrippsnetworks.com](http://www.affiliate.scrippsnetworks.com)

**Scripps Networks,  
HGTV, Food Network, DIY, Fine Living,  
& GAC****Matt Anderson**

Account Director, Affiliate Sales

1180 Avenue of the Americas, 16<sup>th</sup> Floor

New York, NY 10036

Phone: (865) 560-4646

Fax:

[manderson@scrippsnetworks.com](mailto:manderson@scrippsnetworks.com)

[www.affiliate.scrippsnetworks.com](http://www.affiliate.scrippsnetworks.com)

**SkyCreek Corporation****Jack Fleming**

Vice President, Business Development

10 Coventry Circle East

Marlton, NJ 08053

Phone: (856) 985-0041

Fax:

[jack\\_fleming@skycreek.com](mailto:jack_fleming@skycreek.com)

[www.skycreek.com](http://www.skycreek.com)

**The Sportsman Channel**

**Alyse Fox Ramer**

Director of Affiliate Relations  
191 Peachtree Street, Suite 3300  
Atlanta, GA 30303  
Phone: (404) 736-3730  
Fax: (404) 736-3731  
[aramer@thesportsmanchannel.com](mailto:aramer@thesportsmanchannel.com)  
[www.thesportsmanchannel.com](http://www.thesportsmanchannel.com)

**The Sportsman Channel**

**Lisa Swan**

Affiliate Marketing Manager  
2855 S. James Drive, Suite 101  
New Berlin, WI 53151  
Phone: (262) 432-9100 ext. 142  
Fax: (262) 432-9101  
[lswan@thesportsmanchannel.com](mailto:lswan@thesportsmanchannel.com)  
[www.thesportsmanchannel.com](http://www.thesportsmanchannel.com)

**Tennis Channel**

**Nancy C. Pingitore**

Vice President, Distribution  
3400 Peachtree Road NE, STE 1250  
Atlanta, GA 30326  
Phone: (404) 442-5673  
Fax: (404) 442-5675  
[npingitore@thetennischannel.com](mailto:npingitore@thetennischannel.com)  
[www.thetennischannel.com](http://www.thetennischannel.com)

**Trinity Broadcasting Networks**

**David Adcock**

National Director, Affiliate Sales and  
Relations  
229 Winston Street  
Gadsden, AL 35901  
Phone: (256) 547-2225  
Fax: (256) 546-6830  
[davidadcock@tbn.org](mailto:davidadcock@tbn.org)  
[www.tbn.org](http://www.tbn.org)  
[www.tbnnetworks.com](http://www.tbnnetworks.com)

**Turner Network Sales**

**Mike Nemetz**

Sr. Account Director  
101 Marietta St.  
Atlanta, GA 30303  
Phone: (404) 827-5928  
Fax: (404) 827-5980  
[mike.nemetz@turner.com](mailto:mike.nemetz@turner.com)  
[www.turnerresources.com](http://www.turnerresources.com)

**Turner Network Sales**

**Amy Withers**

Sr. Account Director  
101 Marietta St.  
Atlanta, GA 30303  
Phone: (404) 827-5001  
Fax: (404) 827-4452  
[amy.withers@turner.com](mailto:amy.withers@turner.com)  
[www.turnerresources.com](http://www.turnerresources.com)

**Turner Network Sales****Kim Copeland**

Account Director  
101 Marietta St.  
Atlanta, GA 30303  
Phone: (404) 827-2131  
Fax: (404) 827-4452  
[kim.copeland@turner.com](mailto:kim.copeland@turner.com)  
[www.turnerresources.com](http://www.turnerresources.com)

**TVC Communications****Eric Noll**

Account Manager  
181 Fulling Mill Road #2  
Middletown, PA 17057  
Phone: (800) 233-2147  
Fax: (717) 944-7446  
[enoll@tvcinc.com](mailto:enoll@tvcinc.com)  
[www.tvcinc.com](http://www.tvcinc.com)

**TVG****Michael Sullivan**

Affiliate Sales & Marketing Manager  
6922 Hollywood Boulevard  
Los Angeles, CA 90028  
Phone: (310) 242-9537  
[msullivan@tvq.com](mailto:msullivan@tvq.com)

**TV Guide Affiliate Sales****Moira Bishop**

Account Manager- Northeast Region  
4 Radnor Corporate Center  
100 Matsonford Road  
Radnor, PA 19088  
Phone: (610) 293-3787  
Fax: (610) 293-3086  
[moira.bishop@tvguide.com](mailto:moira.bishop@tvguide.com)  
[www.tvguideresources.com](http://www.tvguideresources.com)

**TV Guide Affiliate Sales****Jodi Friedman**

Director, Northeast Region  
4 Radnor Corporate Center  
100 Matsonford Road  
Radnor, PA 19088  
Phone: (610) 293-8941  
Fax: (610) 293-3086  
[jodi.friedman@tvguide.com](mailto:jodi.friedman@tvguide.com)  
[www.tvguideresources.com](http://www.tvguideresources.com)

**TV One****Rosalyn Doaks**

Regional Director of Sales  
1010 Wayne Avenue, 10<sup>th</sup> Floor  
Suite 1000  
Silver Spring, MD 20910  
Phone: (301) 755-2838  
Fax: (301) 755-2833  
[rdoaks@tv-one.tv](mailto:rdoaks@tv-one.tv)  
[www.tvoneonline.com](http://www.tvoneonline.com)

**Universal Remote Control, Inc.****Bill Baker**

VP National Accounts  
P.O. Box 542  
Riderwood, MD 21139  
Phone: (410) 823-5028  
Cell: (443) 850-9123  
Fax: (410) 823-4854  
[bbaker@urcmx.com](mailto:bbaker@urcmx.com)  
[www.universalremote.com](http://www.universalremote.com)

**VCE- VisionCorp East**

**Joel Desetti**

Mid-Atlantic Regional Sales Manager

105 LewDewitt Boulevard, Box 266

Waynesboro, VA 22980

Phone: (609) 529-4333

[jdesetti@visioncorpeast.com](mailto:jdesetti@visioncorpeast.com)

[www.visioncorpeast.com](http://www.visioncorpeast.com)

**Virginia Telecommunications Industry Association**

**Earl Bishop**

Executive Vice President

1108 E. Main Street, STE 1000

Richmond, VA 23219

Phone: (804) 643-7429

Fax: (804) 643-6156

[ebishop@vtia.org](mailto:ebishop@vtia.org)

[www.vtia.org](http://www.vtia.org)

**Vision Telecommunications**

**Steven Gross**

Account Executive

48 Rivermont Drive

Newport News, VA 23601

Phone: (757) 596-9852

Fax: (757) 596-9862

[steve@visiontelecommunications.com](mailto:steve@visiontelecommunications.com)

**Weather Channel**

**Sandy Hienz**

300 Interstate North Parkway

Atlanta, GA 30339

Phone: (770) 226-2899

Fax: (770) 226-2966

[shienz@weather.com](mailto:shienz@weather.com)

[www.weather.com](http://www.weather.com)